# 109th ANNUAL CAC CONFERENCE, EXPO & LEGISLATIVE DAY

CAC
California Association Of Collectors, Inc.™
Est. 1917
The Association of Collection Professionals in California



**April 19–21, 2026**

**Click to Register**

**SAFE Credit Union Convention Center, Sacramento, CA**

**AGENDA**

**Join CAC in Sacramento for a combined Legislative Day and Education Summit designed to elevate your operations, build influence with lawmakers, and strengthen the future of California's collection industry.**

This year's meeting will combine our unique education, compliance, and networking events with our critically important advocacy efforts.

In 2026, the California legislature and state regulators will consider proposals that will shape the future of the ARM industry in California and beyond. This event will focus on efforts to rein in the DFPI's unreasonable assessment fees and their ongoing rulemaking activities, as well as legislation that could affect collection procedures, consumer contact rules, enforcement tools, and the way agencies operate in California.

Educating lawmakers is critical to shaping the future of collections in California. This conference is crafted with out-of-state agencies in mind, giving you the insight, access, and support needed to confidently collect in one of the nation's most highly regulated states.

## Sunday, April 19

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**1:00 p.m.** — **A's vs White Sox Game**

Limited tickets are available! $100 per ticket with all proceeds going to a CAC's Political Action Committee (PAC). Join us early for the A's vs White Sox Game at 1:00 p.m. at Sutter Health Park. CAC attendees will be seated together in Section 109!

**5:00 p.m. – 6:00 p.m.** — **Welcome Reception & Registration**
**@ the Hyatt Regency Sacramento**

Catch up with fellow CAC members at the Hyatt Regency Sacramento before you head out to dinner.



## Monday, April 20

## Sessions at @ SAFE Credit Union Convention Center

*Meeting Room 10-11*

**7:00 a.m.** **Sponsor Table Set-Up**

**7:00 a.m.** **Registration Open**

**8:00 a.m.** **Breakfast & Sponsor Showcase**

*Sponsored by* Renkim Print and Electronic Mail Solutions

**9:00 a.m.** **Welcome**

*CAC President Rick Minton - Action Professionals, Inc*

**9:05 a.m.** **Are You Ready? Proactive California DFPI Examination Preparation**

*June Coleman - Messer Strickler Burnette, Ltd, Tim Collins - Pay Ready, Inc, David Kaminski - Carlson & Messer LLP*

**10:30 a.m.** **Sponsor Networking Break**

*Brought to you by our Bronze Sponsors*

**11:00 a.m.** **AI Done Right: Automating & Building Intelligent Workflows**

*Shawn Suhr - Continental Credit Control, Ralph Hall - GVH Consulting, Lucas Brown - Saige Analytics, Kelly Parsons-O'Brien - Pacific Credit Services*

**12:00 p.m.** **Lunch & Annual Meeting of the Membership**

*Sponsored by* REPAY Realtime Electronic Payments

**1:00 p.m.** **Educational Scholarship Foundation Program**

CAC ESF proudly presents video readings from all three semi-finalists, each sharing their essay in their own voice. These presentations will be evaluated by a panel of judges who will determine the finalists' overall placement.

**1:30 p.m.** **Responsible AI in Action: Governance, Privacy, and Regulatory Insights**

*Synthia Nagel - Cedars Business Services, LLC, Tim Collins - Pay Ready, Inc*

## Monday, April 20

## Sessions at @ SAFE Credit Union Convention Center

*Meeting Room 10-11*

*Continued*

**2:30 p.m.** **Sponsor Networking Break**

*Brought to you by our Bronze Sponsors*

**3:00 p.m.** **Best Ideas & Burning Issues Roundtable**

*Rodney Meeks - Credit Consulting Services, Inc*

**4:30 p.m.** **[Optional] Sponsor Tear-Down**

**6:00 p.m.** **A Smoking Good Time!**

Included in Your Registration! Don't miss this chill Sacramento evening done right! We'll gather for a Smokehouse Dinner (think smoked meats and pork, sides, and a berry cobbler) at the home of CAC's Lobbyist, Cliff Berg. You'll enjoy these tasty smokehouse treats crafted by Cindy Yaklin and Tom Griffin, two CAC-renowned chefs (trust us—they're that good!), a hosted bar, and the kind of easy camaraderie that only happens around a grill and a shared table. Your participation directly fuels CAC's legislative advocacy efforts that protect your businesss and elevate our industry's voice in California. And we're working to secure appearances by your elected officials! No registration fee is required for this dinner for conference attendees. However, this is a great opportunity to contribute to the CAC PAC.

**Click to View Conference Materials**

**Help Us Reach Our Goal: Donate Today!**

CAC's Educational Scholarship Foundation was founded in 2005 by the California Association of Collectors (CAC ESF). The CAC ESF is a 501(c)(3) charitable corporation. All donations are tax-deductible. Tax ID Number 56-2521491.

**Click to Donate**



## Tuesday, April 21

## Sessions at @ SAFE Credit Union Convention Center

*Meeting Room 10-11*

**8:00 a.m.** **Registration Open**

**8:00 a.m.** **Breakfast & Sponsor Showcase**

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**8:30 a.m.** **Final Prep: Legislative Overview & Prepare for Capitol Visits**

Includes advance virtual session prep April 8 with CAC Legislative Committee.

**9:00 a.m.** **Legislator of the Year Award**

**10:00 a.m.** **Capitol Connections: Meetings with State Legislators**

Your participation is essential! Together we'll leverage the strength of CAC to shape the future of the industry. These face-to-face interactions will be crucial in shaping policy debate and building the relationships we need to make sure our voice will continue to be heard. This is a unique opportunity to meet your California elected officials. We'll pair you with others from your area and give you guidance on the conversations to have.

**1:00 p.m.** **Capitol Connections Group Photo**

**1:10 p.m.** **Capitol Connections: Lunch & Debrief**

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